



Table Tennis England

(the trading name of English Table Tennis Association Ltd)

TO PROVIDE PROVISION OF ITTF APPROVED EQUIPMENT, TO SUPPORT DELIVERY OF THE FOLLOWING TABLE TENNIS ENGLAND AND BRITISH CLUBS LEAGUE EVENTS DURING THE 2026/27 SEASON:

Senior National Championship,
Junior & U21s National Championship,
Cadet & U17 National Championship,
U10-13s National Championships
Youth British Clubs League
Veterans' British Clubs League
Women's British Clubs League

INVITATION TO TENDER

Table of contents...

1	Introduction and Confidentiality	3
2	Background of Table Tennis England	3
3	Table Tennis England & British Clubs League Events	4
4	Requirments and Key Deliverables.....	5
5	Equipment Specifications	7
6	Additional oportuntites, rights and benefits.....	7
7	Assessment of Tender	8
8	Management	9
9	Cancellation	9
10	Tender Submission Form	10

1 Introduction and Confidentiality

Table Tennis England (the trading name of English Table Tennis Association Ltd) wishes to invite Tenders from organisations who wish to provide table tennis equipment for the following events:

- Senior National Championships
- Junior & U21 National Championships
- Cadet & U17 National Championships
- U10-13 National Championships
- Youth British Clubs League
- Veterans' British Clubs League
- Women's British Clubs League

This document provides the information required for organisations to prepare quotations for this work. Organisations should not feel constrained by this brief and should feel free to add any points they think relevant to the execution of the work.

Your quote must be submitted in accordance with the instructions contained in this document. Tenders not complying with these instructions may be rejected by Table Tennis England, whose decision in the matter will be final.

All information contained in this invitation to quote is confidential. Likewise, all information included by bidders in their proposals will be treated in confidence.

Any contract resulting from the bidding process will be with Table Tennis England and will be governed and interpreted in all respects by English Law.

2 Background of Table Tennis England

Table Tennis England is the national governing body of table tennis in England, currently with over 35,000 members, many of which play competitively in clubs and competitions. Additionally, over 650,000 people play table tennis at least twice a month in England, in more recreational settings.

Table Tennis England have a highly engaged, large global online following that is growing rapidly;

01/04/2025 - 31/03/2026

- **Over 18m social media impressions**
- **Over 6m social accounts reached**
- **Over 1m website views across our website**
- **Over 114, 000 social media followers**
- **Over 70k opt in email contacts**
- **Over 26k members**

Table Tennis England work with a range of partners to deliver a large number of projects, programmes, competitions and events annually.

3 Table Tennis England & British Clubs League Events

All of our events will be taking place centrally for players across England to take place in these events. Should a venue change happen, we will communicate to all supplies once it is confirmed.

Senior National Championships

The best players in the country, including Olympians, Paralympians and Commonwealth Champions will battle it out in Men's and Women's Singles and Doubles as well as Para events, for the right to be called National Champions. The qualification pre-event is open to all players who are eligible to play for England who want to take part, while the top 16 players will gain automatic entry to the main draw.

Junior & U21 National Championships

This competition sees the best 32 players, based on Table Tennis England Rankings, invited to compete amongst each other singles and doubles across all age groups to be crowned the National Champion.

Cadet & U17 National Championships

This competition sees the best 32 players, based on Table Tennis England Rankings, invited to compete amongst each other singles and doubles across all age groups to be crowned the National Champion.

U10-13 National Championships

This event is open to all players who are eligible to play for England, who want to take part in the National Championships, with protected entries for those in the top 16 rankings. This competition incorporates the four age brackets for singles with doubles in both U12's and U13's.

British Clubs Leagues Events (Youth, Veterans' & Women's)

British Clubs League is Table Tennis England's premier club competition and is open to entrants from across the Home Nations (England, Scotland, Wales, Ireland, Guernsey, Jersey and Isle of Man).

There are separate competitions for Senior players, Women, Juniors and Veterans'. The competitions are run by the Table Tennis England Competition and Events team, the British Clubs Leagues committee and teams of volunteers:

- Senior British Clubs Leagues (SBCL)
- Veterans' British Clubs Leagues (VBCL)
- Youth British Clubs Leagues (YBCL)
- Women's British Clubs Leagues (WBCL)

YBCL, WBCL and VBCL competitions each take place at two large weekend events - one apiece in Autumn and one apiece in the New Year - where all teams gather together at a single national venue and play their league fixtures in two blocks. SBCL takes a different format and therefore is not part of this Tender process.

In '25/26, the British League stats were:

	Teams	Players	Divisions	Events
SBCL	146	1,156*	18	73 divisional weekends
WBCL	44	201	6	2 National Weekends
VBCL	93 (66 male / 27 female)	436	15 (11 male / 4 female)	2 National Weekends, plus satellite venue

YBCL	92 (62 boys / 30 girls)	384	15 (10 boys / 5 girls)	2 National Weekends, plus satellite venue
Junior BCL	156	824	-	4 days across multiple local venues
Cadet BCL	271	1,274	-	4 days across multiple local venues
Girls' Cadet BCL	44	115	-	3 days across 4 local venues
Total:	846	4,390		

- *Senior BCL teams are mixed gender, c.6% female*

4 Requirements and Key Deliverables

Table Tennis England are seeking to appoint an organisation to supply, deliver and collect the table tennis equipment required to support the events shown below. Please note that delivery will be required on the Friday afternoon/evening, prior to the event.

Event, Date & Location	Deliverable requirements
<p>19 - 21 March 2027</p> <p>Senior National Championship.</p> <p>Venue: University of Nottingham</p>	<p>All ITTF approved equipment</p> <p>17 x Blue Match table tennis tables</p> <p>5 x Blue wheelchair compliant Match Tables</p> <p>25 x Nets and posts</p> <p>50 x Towel boxes</p> <p>22 x Umpire tables (Umpires & Twiddlers)</p> <p>25 x Scoreboards (Umpires & Twiddlers)</p> <p>22 x Clipboards</p> <p>Appropriate number of barrier/ surrounds for 14 x Practice courts 10x5m (<i>Match courts 1-8 will have A Boards</i>)</p>
<p>6 & 7 March 2027</p> <p>Cadet & U17 National Championship.</p> <p>Venue: University of Nottingham</p>	<p>All ITTF approved equipment</p> <p>24 x Blue Match table tennis tables</p> <p>26 x Nets and posts</p> <p>26 x Umpire tables</p> <p>50 x Towel boxes</p> <p>26 x Scoreboards</p> <p>26 x Clipboards</p> <p>24 x Table numbers</p> <p>Appropriate number of barrier/ surrounds for 24 x Match courts 10x5m</p>
<p>8 & 9 April 2027</p> <p>Junior & U21 National Championship.</p> <p>Venue: Kettering</p>	<p>All ITTF approved equipment</p> <p>24 x Blue Match table tennis tables</p> <p>26 x Nets and posts</p> <p>26 x Umpire tables</p> <p>50 x Towel boxes</p> <p>26 x Scoreboards</p> <p>26 x Clipboards</p> <p>24 x Table numbers</p> <p>Appropriate number of barrier/ surrounds for 24 x Match courts 10x5m</p>

<p>16 & 17 May 2026</p> <p>U10 – U13 National Championship.</p> <p>Venue: University of Nottingham</p>	<p>All ITTF approved equipment</p> <p>30 x Blue Match table tennis tables</p> <p>32 x Nets and posts</p> <p>32 x Umpire tables</p> <p>60 x Towel boxes</p> <p>32 x Scoreboards</p> <p>32 x Clipboards.</p> <p>30 x Table numbers</p> <p>Appropriate number of barrier/ surrounds for 30 x Match courts 10x5m</p>
<p>3 & 4 October 2026</p> <p>20 & 21 February 2027</p> <p>Veterans’ British Clubs Leagues</p> <p>Venue: Derby Arena, Royal Way, Derby DE24 8JB</p>	<p>40 x Table tennis tables</p> <p>40 x Nets and posts</p> <p>40 x Umpire tables</p> <p>40 x Scoreboards</p> <p>40 x Clipboards</p> <p>40 x Table numbers</p> <p>Appropriate number of barrier/ surrounds for 8 x Match courts 12x6m & 32 x Match courts 10x5m</p> <p>200 x ITTF 3* approved table tennis balls, to service each event (eg 400 total)</p>
<p>10 & 11 October 2026</p> <p>13 & 14 February 2027</p> <p>Youth British Clubs Leagues</p> <p>Venue: Derby Arena, Royal Way, Derby DE24 8JB</p>	<p>40 x Table tennis tables</p> <p>40 x Nets and posts</p> <p>40 x Umpire tables</p> <p>40 x Scoreboards</p> <p>40 x Clipboards</p> <p>40 x Table numbers</p> <p>Appropriate number of barrier/ surrounds for 8 x Match courts 12x6m & 32 x Match courts 10x5m</p> <p>200 x ITTF 3* approved table tennis balls, to service each event (eg 400 total)</p>
<p>31 October & 1 November 2026</p> <p>30 & 31 January 2027</p> <p>Women’s British Clubs Leagues</p> <p>Venue: WV Active Aldersley, Aldersley Rd, Wolverhampton WV6 9NW</p>	<p>20 x Table tennis tables*</p> <p>20 x Nets and posts</p> <p>20 x Umpire tables</p> <p>20 x Scoreboards</p> <p>20 x Clipboards</p> <p>20 x Table numbers</p> <p>Appropriate number of barrier/ surrounds for match courts 10x5m</p> <p>100 x ITTF 3* approved table tennis balls, to service each event (eg 200 total).</p> <p>*Exact number of equipment to be confirmed end of July 2026</p>

Depending on the entrants received for specific competitions, we may require a wheelchair compliant table as part of the specified quantity, included within the numbers above.

In addition to the supply of equipment, organisations tendering for this contract are invited to make donations towards the running of events, to cover prize money etc.

5 Equipment Specifications

The supplied equipment must all be International Table Tennis Federation approved.

Additionally, ITTF approved equipment should be in good, working order, free from any major scratches or gouges. Tables will be required to be cleaned prior to practice which starts at 8am on Saturday mornings.

6 Additional opportunities, rights and benefits

Subject to agreement, the organisation who wins the tender to supply the equipment for the events listed in this document will have:

- 1) The right to use the title “Official Equipment Supplier to Table Tennis England” in advertising, promotions, literature, PR etc worldwide for the term of the agreement but not exclusively.
- 2) A sales stand at the event at a location determined by Table Tennis England
- 3) Acknowledgement on any relevant Table Tennis England event programmes and related printed publications as well as on the relevant page of the Table Tennis England and British Clubs League websites.
- 4) If produced, a page advert in the Table Tennis England event programme – whether printed or digital. This needs to be supplied a minimum of two weeks prior to the event.
- 5) Banners/surrounding bearing the supplier’s brand (and/or the equipment brand) for a 5 x 3 space court. For example, the equipment supplier will be entitled to 2 banners per court (produced at their own cost). Other banners will feature either Table Tennis England branding, sponsor branding or be blank, at the discretion of Table Tennis England.
- 6) 2 VIP invitation on a limited basis to civic receptions and other social occasions associated with the event should any such events take place.

Note: Other advertising spaces on extra equipment such as skirt around the table, towel boxes and umpire tables are outside this agreement

Events may also be streamed live and covered across social media, website and through email communications.

Marketing and Sponsorship Opportunities (Optional and Costed)

In addition to the core rights and benefits, Table Tennis England offers a range of *optional, costed* marketing and brand activation opportunities designed to enhance visibility, drive engagement, and maximise the value of association with our national events or British Club League events.

These opportunities sit **outside the direct supply agreement** and will be subject to separate negotiation. Organisations tendering for this contract are encouraged to **express interest** in any of the following within their tender response:

- **Editorial Feature with Integrated Promotion**
A dedicated editorial feature on tabletennisengland.co.uk, co-created with our team to tell your brand story, highlight your product, and drive action through embedded advertising and call-to-actions. Timing can be aligned with major events for maximum exposure.
- **Direct Communications to Contactable Database**
Access to over **70,000 opted-in contacts** via dedicated email marketing opportunities. These can be used to promote exclusive offers, product campaigns or brand-led initiatives, in line with Table Tennis England's content and brand standards.
- **Social Media Content Activations**
Co-branded content opportunities across Table Tennis England's digital channels, which reach a combined audience of more than **114,000 followers**. Activations can be planned around key event moments, product placements or campaign themes.

These brand opportunities will be developed and costed in partnership with Table Tennis England's Brand & Communications team. All deliverables, timelines, and commercial terms will be scoped and agreed separately with the successful supplier.

7 Assessment of tenders

The Tender Submission Form is a separate document and can be found as an attachment within the email sent to you.

You should email a copy of the completed Submission Form to competitions@tabletennisengland.co.uk by **12noon on Friday 17 July 2026**.

Following a full review of the Submission Forms, a decision will be made to appoint the successful organisations or invite a shortlist of suppliers to make a formal presentation of their proposal at which time a selection panel from Table Tennis England may have further questions to which they will require answers. If interviews are required, details will be agreed with suppliers once the tenders have been assessed.

Please provide a statement of no more than **400 words** for each evaluation criteria detailing evidence of previous success/experience and how you propose to fulfil each of the elements of the Specification, taking account of the requirements shown above.

QUALITY – EVALUATION CRITERIA	WEIGHTING %
<p>Supply and delivery – the number and range of equipment supplied, compliant with the required standards, meeting deadlines and managing logistics to ensure our needs are met for delivery and collection. Please provide evidence to support your answer and include any contingency plans you have in place that will prevent issues.</p>	20%
<p>An evidenced excellent customer service policy/Service level agreement, both during and post equipment delivery that will ensure that the goodwill of Table Tennis England or yourself are not impacted negatively. Please supply documentation and evidence to support your answer.</p>	20%
<p>Please describe the specifications of the equipment you will supply, focusing on suitability and quality.</p>	20%
<p>Added Value – What can your organisation offer within the cost that adds value to our events e.g. how can you help with the promotion and profile of our events?</p>	20%

80% of the maximum weighted score will be available from the assessment of Quotes against the Quality Criteria shown above. The remaining 20% will be available from the assessment of the price.

The successful bidders will be the one who, in the opinion of Table Tennis England at the conclusion of the evaluation, offers the Most Economically Advantageous Tender (MEAT) to Table Tennis England having regard to both the quality, service and price award criteria.

Equality & Diversity

Table Tennis England is proud of its commitment to equality and diversity. We ensure we demonstrate this through governance, projects and programmes and support provided to the whole table tennis community, which also extends to procured services and equipment suppliers.

It is therefore important, organisations successful in securing any tender align with our commitment to equality and diversity and adhere to aspects such as strong customer service, provide equipment and resources from ethically sourced materials and ensure fair and equal pay for the workforce.

8 Management

Any queries relating to the content or requirements of this Invitation to Tender should be directed to Mark Pinder, Competition & Events Manager on Mark.Pinder@tabletennisengland.co.uk. Mark will be your main point of contact and responsible for the day-to-day management of the Tender agreement and for meeting with the supplier on review dates, conducting such reviews, providing any contextual information required and for the management of the supplier. The supplier must nominate a member of their team who will be the main point of contact for Table Tennis England.

- The registered office of English Table Tennis Association Ltd, trading as Table Tennis England, is Bradwell Road, Loughton Lodge, Milton Keynes, MK8 9LA, and the company number is 4268058.
- Table Tennis England does not accept any responsibility for costs incurred in the preparation of the tender.
- Table Tennis England does not accept any responsibility for any damage caused by the supplier to the venue during the delivery or collection process.
- Table Tennis England reserve the right to amend or cancel any of the events herein subject to change in the events calendar at no cost to TTE

9 Cancellation

Table Tennis England retains the right to reject all tenders and/or annul the tender process without incurring any liability to the relevant tenders.

National Event Tender submission form 2026-2027 Season

Price evaluation criteria

Please complete your interest in one or more of the events listed below.

Event, Date & Location	Deliverable requirements	Delivery/ Hire Cost Ex VAT	VAT @ 20%	Total Cost Inc. VAT
19-21 March 2027 Senior National Championship. Venue: University of Nottingham	All ITTF approved equipment 17 x Blue Match table tennis tables 5 x Blue wheelchair compliant Match Tables 25 x Nets and posts 44 x Towel boxes 22 x Umpire tables (Umpires & Twiddlers) 25 x Scoreboards (Umpires & Twiddlers) 22 x Clipboards Appropriate number of barrier/ surrounds for 8 x Practice courts 10x5m 4 x Match courts *13 x7m (tables 3-6) (Match courts 1 & 2 will have A Boards)			
6 & 7 March 2027 Cadet & U17 & National Championship. Venue: University of Nottingham	All ITTF approved equipment 24 x Blue Match table tennis tables 26 x Nets and posts 26 x Umpire tables 50 x Towel boxes 26 x Scoreboards 26 x Clipboards 24 x Table numbers Appropriate number of barrier/ surrounds for 24 x Match courts 10x5m			
17 & 18 April 2027 Junior & Under 21 National Championship. Venue: Kettering Arena	All ITTF approved equipment 30 x Blue Match table tennis tables 32 x Nets and posts 32 x Umpire tables 60 x Towel boxes 32 x Scoreboards 32 x Clipboards. 30 x Table numbers Appropriate number of barrier/ surrounds for 30 x Match courts 10x5m			

<p>8 & 9 May 2027</p> <p>U10 – U13 National Championship.</p> <p>Venue: University of Nottingham</p>	<p>All ITTF approved equipment</p> <p>24 x Blue Match table tennis tables</p> <p>26 x Nets and posts</p> <p>26 x Umpire tables</p> <p>50 x Towel boxes</p> <p>26 x Scoreboards</p> <p>26 x Clipboards</p> <p>24 x Table numbers</p> <p>Appropriate number of barrier/ surrounds for 24 x Match courts 10x5m</p>			
<p>3 & 4 October 2026</p> <p>Veterans’ British Clubs Leagues</p> <p>Venue: Derby Arena, Royal Way, Derby DE24 8JB</p>	<p>40 x Table tennis tables</p> <p>40 x Nets and posts</p> <p>40 x Umpire tables</p> <p>40 x Scoreboards</p> <p>40 x Clipboards</p> <p>40 x Table numbers</p> <p>Appropriate number of barrier/ surrounds for 8 x Match courts 12x6m & 32 x Match courts 10x5m</p> <p>200 x ITTF 3* approved table tennis balls, to service each event</p>			
<p>10 & 11 October 2026</p> <p>Youth British Clubs Leagues</p> <p>Venue: Derby Arena, Royal Way, Derby DE24 8JB</p>	<p>40 x Table tennis tables</p> <p>40 x Nets and posts</p> <p>40 x Umpire tables</p> <p>40 x Scoreboards</p> <p>40 x Clipboards</p> <p>40 x Table numbers</p> <p>Appropriate number of barrier/ surrounds for 8 x Match courts 12x6m & 32 x Match courts 10x5m</p> <p>200 x ITTF 3* approved table tennis balls, to service each event</p>			
<p>31 October & 1 November 2026</p> <p>Women’s British Clubs Leagues</p> <p>Venue: WV Active Aldersley, Aldersley Rd, Wolverhampton WV6 9NW</p>	<p>20 x Table tennis tables*</p> <p>20 x Nets and posts</p> <p>20 x Umpire tables</p> <p>20 x Scoreboards</p> <p>20 x Clipboards</p> <p>20 x Table numbers</p> <p>Appropriate number of barrier/ surrounds for match courts 10x5m</p> <p>100 x ITTF 3* approved table tennis balls, to service each event</p> <p>*Exact number of equipment to be confirmed end of July 2026</p>			

<p>30 & 31 January 2027</p> <p>Women's British Clubs Leagues</p> <p>Venue: WV Active Aldersley, Aldersley Rd, Wolverhampton WV6 9NW</p>	<p>20 x Table tennis tables*</p> <p>20 x Nets and posts</p> <p>20 x Umpire tables</p> <p>20 x Scoreboards</p> <p>20 x Clipboards</p> <p>20 x Table numbers</p> <p>Appropriate number of barrier/ surrounds for match courts 10x5m</p> <p>100 x ITTF 3* approved table tennis balls, to service each event.</p> <p>*Exact number of equipment to be confirmed end of July 2026</p>			
<p>13 & 14 February 2027</p> <p>Youth British Clubs Leagues</p> <p>Venue: Derby Arena, Royal Way, Derby DE24 8JB</p>	<p>40 x Table tennis tables</p> <p>40 x Nets and posts</p> <p>40 x Umpire tables</p> <p>40 x Scoreboards</p> <p>40 x Clipboards</p> <p>40 x Table numbers</p> <p>Appropriate number of barrier/ surrounds for 8 x Match courts 12x6m & 32 x Match courts 10x5m</p> <p>200 x ITTF 3* approved table tennis balls, to service each event.</p>			
<p>20 & 21 February 2027</p> <p>Veterans' British Clubs Leagues</p> <p>Venue: Derby Arena, Royal Way, Derby DE24 8JB</p>	<p>40 x Table tennis tables</p> <p>40 x Nets and posts</p> <p>40 x Umpire tables</p> <p>40 x Scoreboards</p> <p>40 x Clipboards</p> <p>40 x Table numbers</p> <p>Appropriate number of barrier/ surrounds for 8 x Match courts 12x6m & 32 x Match courts 10x5m</p> <p>200 x ITTF 3* approved table tennis balls, to service each event.</p>			

*Courts sizes may vary depending on regulations.

I am interested in making a donation towards the running of events (Please confirm which event and state how much this would be.)	£
Events:	

Please complete and sign the following:

Equipment Supplier		
Contact Name & position		
Signed		Date

Please email one copy of the tender with 'Equipment Tender' in the subject line to competitions@tabletennisengland.co.uk and one hard copy for the above by **12 noon, Friday 17 July 2026** submitted to: **Mark Pinder**, Equipment Tender, Table Tennis England, Bradwell Road, Loughton Lodge, Milton Keynes, Buckinghamshire, MK8 9LA

Please add a separate page with any additional notes or comments as required. It is anticipated that the successful organisation will be advised and appointed by Monday 27 July 2026.